

1 **INVESTIGATING THE TEMPORAL DYNAMICS OF LONG-TERM AND MEDIUM-**
2 **TERM RESIDENTIAL LOCATION CHOICES: A CASE-STUDY OF LONDON**

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1 ABSTRACT

2 Residential location choices can be long-term (ownership) or medium-term (renting). Most
3 previous researchers have however investigated ownership and/or renting decisions in isolation
4 and there is a distinct research gap in terms of comparing the decisions made in different time
5 scales. This research aims to fill this research gap by investigating the similarities and
6 differences between long-term and medium-term residential choices made by residents of
7 London and also looks at changes in household preferences over the time. The Greater London
8 Area, where there is a 56%-40% split in ownership and renting market is considered as the study
9 area. The models are estimated combining the London Household Survey Data, Ward Atlas Data
10 and the London Transport Studies Model outputs. The results indicate that while there are some
11 common factors affecting both long and medium term choices, the sensitivity to commute
12 distance, distance from the central business district (CBD), residential land area, school quality
13 and ethnic preferences are significantly different in the two groups. This leads to the
14 development of a pooled model which is applied to investigate the temporal changes in the
15 sensitivities. This model shows significant changes in household sensitivity towards attributes
16 over time. The results provide important insights about land-use and transport planning.

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18 *Keywords:* Residential Location Choice, Owners, Renters, Long-Term, Medium-Term,
19 Commuters

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1 INTRODUCTION

2 Due to rapid urbanization and parallel growing demand of transport infrastructure, integrated
3 long term land use and transport planning is becoming a key interest of planners and policy
4 makers. Residential location choice is a key element of integrated planning because it has a
5 substantial influence on land use patterns and transport demand. Segregated land use patterns
6 where the residential location is far from other facilities like shopping, healthcare, job center
7 results in long commute and non-commute trips and very often leads to increased car
8 dependency (1). Compact development, on the other hand, promotes increased use of transit
9 resulting a healthy urban environments (2-4). Better understanding of the factors driving the
10 residential location choice and quantifying the sensitivities is an essential pre-requisite for such
11 sustainable land-use planning schemes.

12 Due to long-term investment and high relocation cost, residential ownership is typically
13 considered to be a long-term decision and has been the subject of extensive research (5-8).
14 However, renting, which is typically a medium term decision due to a high level of flexibility
15 like lower relocation cost, shorter tenures and duration of agreements etc., also has a substantial
16 share of the residential market especially in large cities. For instance, in a recent survey, the
17 ownership vs renting vs shared accommodation market share in London has been found to be
18 56%-40%-4%. While both types of residential choices are affected by factors like household
19 income and other socio-demographics, lifestyle preferences and work stability, the differences in
20 the time scales are likely to lead to differences in the decision process and differing sensitivities
21 towards the influencing factors. For example, owners are likely to consider location attributes
22 (e.g. land use mix, density, green space etc.) to be more important than renters. Factors like
23 dwelling characteristics, on the other hand, may be important to both owners and renters.
24 Furthermore, the sociodemographic characteristics of these two groups of decision makers are
25 found to be considerably different which also contributes to the heterogeneity in preferences. For
26 instance, high and middle-income households are more likely to be able to afford to own
27 properties while the rest may be more likely to rent (9). Due to high-income range of owners,
28 average car ownership of owners is likely to be higher than renters resulting different
29 sensitivities to factors like commute distance and transit accessibility. However, most of the
30 previous residential location choice models have focused on either residential ownership
31 decision (5-8) or renting (10) or both but had very limited scope to capture the household true
32 preference on a wide range of attributes (11).

33 Further, the sensitivity to different factors affecting residential location choice has been
34 found to change over time due to the lifestyle, technological advancements and socio-
35 demographic changes. For instance, the average commute distance in the UK has been observed
36 to increase by 12% between the year of 2001 to 2011 which reflect the decreasing trend of
37 commute distance sensitivity over the time(12). Transit oriented mixed land use pattern is also
38 becoming popular rather than living in car dependent suburban in recent time (13). Ignoring the
39 dynamics in changes in sensitivity over the time can potentially lead to inaccurate model
40 forecasts and inappropriate policy analysis. Though there have been a number of studies on
41 lifestyle(2, 3) and cohort effects (1) on residential location choice, to the best of our knowledge,
42 there has not been any study which systematically investigates the relative changes in
43 sensitivities to different factors influencing residential location choice.

44 This research was aimed at addressing these two research gaps by investigating the
45 following research questions:

- 1 1. Are there significant differences in long-term (ownership) and medium-term
- 2 (renting) decisions?
- 3 2. Can these decisions be combined in a single model framework?
- 4 3. Are there distinct trends in changes of sensitivities towards certain attributes over
- 5 time?

6 A revealed preference (RP) based residential location choice model has been developed
7 in this regard. We made use of data on residential ownership and renting decisions of households
8 living in Greater London Area (GLA), where around 56 % of households live in owned
9 properties and 40% live in rented properties, while the rest live in shared accommodation (14).
10 This makes it an ideal test bed to investigate the potential differences.

11 The rest of the paper is organized as follows. We start with a literature review followed
12 by data description. The model structure, estimation results are presented after that followed by
13 the conclusions and directions of future research.

14 **LITERATURE REVIEW**

15 Significant methodological and analytical improvements have been achieved in residential
16 location choice modeling over the last few decades, focussing on choice set generation and
17 sampling of alternatives (6, 7), the treatment of complex correlation structures (5), and
18 endogeneity correction (6), to name just a few. Due to the availability of high spatial resolution
19 data and computational efficiency, several attempts have been made recently to develop more
20 disaggregate (parcel or dwelling) level residential location choice models. Lee et al. (15)
21 developed a parcel (a unit piece of land) level residential location choice model using the Puget
22 Sound Region data. They used Multinomial Logit models and adopted a Time Space Prism
23 (locations of an individual over time) approach for measuring accessibility in the residential
24 location choice model. Random sampling techniques were used to generate the choice sets of the
25 alternatives. Lee et al. (16) applied an improved technique to develop a parcel based model using
26 the same data source. They developed a two-tier nested logit model and corrected the log sum of
27 maximum likelihood estimator to correct for sampling bias. Parcel level models have limitations
28 in capturing the variation of different dwellings within a parcel. For example, the basement floor
29 of a multi-storey building might be less attractive than other floors and a parcel level model
30 could not capture this dissimilarity. Zolfaghari (7) developed a zone based dwelling level
31 residential location choice model for Greater London area to overcome the limitation of parcel
32 level model. He used London Household Survey Data (LHSD) and applied a dwelling
33 synthesizing approach for universal choice set generation. Spatial behavioral consideration
34 during the residential location choice was also captured in previous research. Ibraimovic et al.
35 (17) developed an SP based residential location choice model to explore the household
36 preference structures for a neighborhood's ethnic composition. They found that individuals react
37 negatively to decreases in the share of their co-nationals in the neighborhoods while being
38 indifferent to increases. Differences in commute travel time sensitivity between male and female
39 working members in a household in their residential location choices were investigated by
40 Sermons et al. (18).

41 Despite numerous contributions aimed at capturing different methodological and
42 analytical issues in residential location choice modeling, the influence of tenure (ownership and
43 renting) on residential location choice has remained a relatively unexplored area of research.
44 Though several attempts have been made to model the joint choice of tenure and dwelling (19-
45 22), residential location choice has not been considered in this work. However, the choice of
46

1 tenure, dwelling and residential location are interdependent on each other (22). Studies on joint
2 tenure and dwelling choice have found that income is one of the most important determinants of
3 tenure type choice and a higher level of income increases the probability of owning a house (19-
4 22). The only attempt at joint estimation of tenure, dwelling and residential location choice was
5 made by Yates et al. (9). Household socio-demographic characteristics and housing cost have
6 been considered as explanatory variables to model the household choice of inner Sydney and
7 outer Sydney for both owning and renting a house. Liao, et al. (11) developed a latent class
8 model to estimate the preferences for compact, walkable and transit-friendly neighborhoods in
9 residential location choice where tenure types (ownership and renting) were used as an indicator
10 of class membership. A limited set of attributes were tested here in different hypothetical
11 scenarios. To the best of our knowledge, our research is the first attempt to capture the difference
12 in sensitivity between owners and renters and the corresponding change over the time using RP
13 data.

14

15 **DATA**

16 **Study Area**

17 Our study used London Household Survey Data (LHSD), Ward Atlas Data (WAD) and an
18 Origin-Destination (OD) matrix from the London Transport Studies (LTS) model as main data
19 sources.

20 The GLA is divided into 32 boroughs. The total number of electoral wards before 2002
21 was 773 where 286 were in inner London, 462 were in outer London and the rest were in the city
22 of London. In 2002, the ward boundaries of the GLA were changed significantly and most of the
23 wards were physically affected. The total number of wards was reduced to 649 after reshaping,
24 where 221, 403 and 25 were categorized to be in the inner, outer and city of London,
25 respectively. A map view of inner London, outer London and the City of London (number 6 on
26 the map) is presented in Figure 1.

27 Different ward boundaries were used in different data sets considered for this research
28 which posed a significant challenge in combining the data sources. Ward boundaries before 2002
29 are termed as old ward boundary and the updated one is termed as new ward boundary in the rest
30 of the paper. The key information about the datasets is presented below.

31

32 **Data Description**

33 *London Household Survey Data*

34 The LHSD collected in 2002 was the main source of disaggregate level household and dwelling
35 information for model estimation. The survey covered 8,158 households and 20,910 individuals
36 from 498 wards (old ward boundaries) in the GLA area. Multistage stratified random sampling
37 was used to collect representative samples from the selected wards. The dataset contains 4,491
38 households from the owner sub market and 3,576 from the renter submarket. This research is
39 focused on households having at least one commute member and used 2,180 owners and 1,293
40 renters. Detailed information on household socio-demographic characteristics (household size,
41 income, etc), dwelling information (tenure type, size, price/rent, etc.), employment status, home
42 and work location, car ownership, etc. was also collected in the survey.

43



1
2 **FIGURE 1** Map of Greater London Area. (Source: <http://www.geocases.co.uk/>)

3
4 *Ward Atlas Data (WAD)*

5 WAD was used as a source of zone level (Ward) aggregated demographic, land use and other
6 information. New ward boundaries were used in the dataset. The dataset contains ward level
7 aggregated information of land use pattern, population density, household composition, ethnic
8 proportion, employment and economic activity, household income, crime rates, land use, public
9 transport accessibility, green space, car use, etc.

10
11 *London Transport Studies (LTS) Model*

12 Information on individual commute distance was missing in the LHSD files which is an utmost
13 important determinant of household residential location. The origin-destination matrix of GLA
14 from the London Transport Studies (LTS) model was used to extract the commute distances
15 between the reported residential and work locations in LHSD.

16
17 **Data Analysis**

18 A descriptive comparison of socio-demographic, travel behavior and other characteristics of
19 households living in owned and rented properties is presented in Table 1. The market share of
20 residential ownership and renting in inner London (40:60) is quite different from outer London
21 (67:33). Average tenure length of owners is higher than renters. 19.2% owners are living in their
22 current houses for more than 12 years which is only 5.2% for renters. Income structure of owners

1 and renters are also significantly different. The annual average income of 47% of households
 2 living in rented property being less than £20,000 while only 15% have an income above £50,000.
 3 In comparison, the average annual income of only 13% households living in their owned
 4 property is less than £20,000 while 33% have an income of more than £50,000.

5
 6 **TABLE 1 Descriptive Statistics of LHSD**

Attributes	Tenure Type		
	Owned	Rented	
Location and Dwelling Features			
Residential Location (%)	Inner London	40	60
	Outer London	67	33
Household size (bedrooms)	Mean	2.6	2.8
	Standard Deviation	1.39	1.46
Year moved	2001-2002	9.1	15.5
	1997-2000	18.6	10.2
	1990-1996	15.3	7.0
	Before 1990	19.2	5.2
Travel Behaviour			
Car ownership		81	43
Travel Mode (%)	Private vehicle (2)	43	24
	Public Transport (Bus, Train, Tube)	34	54
Commute distance, KM	Mean	10.2	8
	Standard Deviation	8.3	6.86
Socio-demographic Characteristics			
Annual Household Income < £20,000	Proportion	13	47
	Mean	14715	12141
	Standard Deviation	4285	5289
Annual Household Income £20,000-£50,000	Proportion	54	38
	Mean	34656	32032
	Standard Deviation	8394	8618
Annual Household Income >£50,000	Proportion	33	15
	Mean	78878	80241
	Standard Deviation	16213	17084
Household composition (%)	Married couple	55	28
	One Person HH	25	31
Ethnic Composition (%)	White	68	32
	Asian	66	34
	Black	41	59

7
 8 The rate of car ownership for households living in their own properties is two times
 9 higher than for households living in rented properties. More than half of the households who live
 10 in owned properties are married couples whereas only around one fourth of households who live
 11 in rented properties belong to this group. Most of the households living in their own properties
 12 are currently employed or retired (87%) while a significant number of households living in
 13 rented properties (38%) are unemployed, full-time students or dependents. In terms of ethnicity,
 14 68% of white respondents, 66% of people of Asian origin and 41% of black respondents live in
 15 their own houses. There are substantial differences in commute behavior of owners and renters
 16 too. Renters are more dependent on public transport, whereas owners are more likely to use cars
 17 for commute trips. Importantly, the average commute distance of owners is also higher than that
 18 for renters.

19 Our statistical analysis has thus revealed significant differences in location and dwelling
 20 attributes, travel behavior and socio-demographic characteristics between households living in

1 owned and rented houses. This serves as the motivation to develop the models in the following
2 section.

4 **MODEL DEVELOPMENT**

5 **Model Structure**

6 Model parameters were first estimated using a simple multinomial logit model. Mixed logit
7 models were then developed to capture individual taste heterogeneity. Each zone (ward) was
8 considered as a candidate choice and the full choice set is considered. That is, the households
9 evaluated all 498 zones/wards and chose the one they perceive to be the best. The utility of
10 household i ($i=1\dots N$) for residential location z ($z=1\dots Z$) can be expressed as (1)

$$11 \quad U_{iz} = V_{iz} + \varepsilon_{iz} = \alpha + \beta y_{iz} + \varepsilon_{iz} \quad (1)$$

12 where α is an estimated constant, y_{iz} are observed variables of the alternative z . Observed
13 characteristics include the household socio-demographic characteristics (household income,
14 household structure etc.), aggregate level dwelling characteristics (average dwelling price,
15 proportion of dwelling types, etc.), land use characteristics (land use mix, accessibility etc.) and
16 commute characteristics. β is the vector of coefficients and ε_{iz} is iid extreme value. The
17 probability of choosing alternative z would be (2)

$$18 \quad P_{iz}(\alpha, \beta) = \frac{\exp(V_{iz})}{\sum_z \exp(V_{iz})} \quad (2)$$

19 The likelihood of the outcome is

$$20 \quad L_i(\alpha, \beta) = \prod_{z \in Z} (P_{iz}(\alpha, \beta))^{y_{iz}} \quad (3)$$

21 where, $y_{idz} = 1$ if the household chose zone z and $y_{idz} = 0$ for all other nonchosen
22 alternatives. Random taste of individuals was captured allowing the coefficients distributed
23 randomly across the individual with $\beta_i \sim h(\beta_i | \mu, \sigma)$. The likelihood equation would
24 be

$$25 \quad L_i(\alpha, \mu, \sigma) = \int L_i(\alpha, \beta_i) h(\beta_i | \mu, \sigma) d\beta_i \quad (4)$$

26 where the integration is carried out at the level of an individual to capture individual level
27 heterogeneity.

28 **Variable Specification**

29 The variables used in this research are explained below.

30 *Land Use Mix*

31 Land use mix is a widely used index to quantify land use homogeneity. Its scale ranges from 0 to
32 1 where 0 stands for pure homogeneous land use pattern and 1 stands for uniform mixed land use
33 pattern. Land use mix index can be computed as (23)

34

$$1 \quad \text{Land use mix} = \sum_j \frac{[P_j \times \ln(P_j)]}{\ln(J)} \quad (5)$$

2
3 Where, P_j = the proportion of the land area of the j th land-use category, J = total land
4 uses categories considered for the study area. Six land use categories considered in this research:
5 residential use, commercial use, green space, transport facilities and others.

6 *Land use type*

7
8 The percentage of the area in each zone used by residential and commercial activities is
9 considered in the models. Household who prefer a quiet lifestyle may prefer a residential zone
10 with less commercial activities whereas those who prefer an urban active lifestyle may prefer a
11 residential zone with more commercial activities.

12 *Employment Opportunity*

13
14 A household having commute sensitive working members are more likely to be inclined on the
15 area of high employment opportunity. Per person employment opportunity is therefore
16 considered as a candidate variable in this research.

17 *Public transport accessibility*

18
19 This attribute is likely to have a significant impact on the utility of transit-dependent households
20 (i.e. who do not own cars). Systematic taste heterogeneity of sensitivity towards this variable is
21 tested among households who own cars and those who do not.

22 *Distance from CBD*

23
24 Household preference of active urban area or suburban area to live is heterogeneous. It depends
25 on individual household lifestyle, preference and sociodemographic characteristics Thus,
26 distance of each alternative from the central business district (CBD) was tested in the model.
27 Central London was considered as CBD.

28 *Ethnicity*

29
30 Households preference on the residential neighborhood from the same ethnic community was
31 observed in the previous research (17). To test the ethnic preference in this research, the
32 proportions of each ethnic group (white ethnicity, black ethnicity and Asian ethnicity) in the
33 zone interacted with households from the same ethnic background.

34 *Crime Rate*

35
36 Crime rate is an indicator of the living standard of an area, and an area with higher crime rate is
37 likely to be less attractive to households. This information is available in the data as total
38 numbers of crime per year per thousand of population.

39 *Dwelling Attributes*

40
41 The average dwelling characteristics considered in the models are the percentage of detached
42 houses, the percentage of flat houses and dwelling density. These variables are estimated
43 separately for people living in inner London and Outer London. Average dwelling price or rent
44 used in the models are interacted with different income groups to capture the potential
45 heterogeneity in price or rent sensitivity.

1
2 *Commute Attributes*
3 Commute distances between workplace and residential location alternatives (chosen and non-
4 chosen) are considered in the model to estimate household commute distance sensitivity.
5 Commute distance of each respondent was extracted from LTS model.
6

7 RESULTS

8 Preference Heterogeneity between Ownership and Renting

9 Separate models were developed first for the owners and renters and the differences in the
10 coefficients of the models were tested using the t-stat difference test (6). Significant t-stat
11 difference of parameters in the separate models guided the development of the pooled model,
12 where:
13

$$14 \quad t_{diff} = \frac{\beta_{ik} - \beta_{jk}}{\sqrt{\left(\frac{\beta_{ik}}{t_{ik}}\right)^2 + \left(\frac{\beta_{jk}}{t_{jk}}\right)^2}} \quad (6)$$

15
16 β_{ik} and β_{jk} are the estimates of k th attributes of the model in two different contexts i
17 (owning) and j (renting), t_{ik} and t_{jk} are the respective t ratio of the estimated parameters. The
18 differences in estimated parameters are significant at the 95% level of confidence if the absolute
19 value of t_{diff} exceeds 1.96.

20 The goodness of fit of the pooled model was then evaluated by likelihood ratio test. The
21 likelihood ratio(LR) test value was calculated using the equation (7)
22

$$23 \quad LR = -2 \left[l(\beta_p) - \sum_s l(\beta_s) \right] \quad (7)$$

24
25 where $l(\beta_p)$ is the log-likelihood for the pooled model,
26 $l(\beta_s)$ is the log-likelihood of the model estimated with s th sub market
27

28 This can then be compared to a critical value from a χ_n^2 distribution with n degrees of
29 freedom, where $n = \sum_s K_s - K$, with K being the number of coefficients in the pooled model, and
30 K_s the number of coefficients in the s th market segment mode.

31 Different model forms were tested with a special focus on investigating the most
32 appropriate structure to capture the inter-respondent heterogeneity in the data. Each model was
33 estimated with a choice set of 498 alternative locations for each individual households (i.e. full
34 choice set). The candidate parameters which are significant in at least one of the models (at 90%
35 level of significance) were retained for comparison. Estimation results indicated that mixed logit
36 models with log normally distributed coefficient for commute distance had the best model fit. It
37 may be noted that taste heterogeneity for all other variables was systematically checked as well
38 but was not found to be statistically significant. The parameters of the final models are presented
39 in Table 2. The results of the separate models are presented first followed by the pooled model.
40

1 *Separate Models*

2 As seen in Table 2, the parameters of the models for owners and renters have the same direction
3 of sensitivity but the magnitude of some of the coefficients are found to be significantly different
4 for the two cases.

5 Separate constants were estimated for the alternatives in central, north, south east and
6 west London. All else being equal, alternatives in east London were found to be most preferred
7 whereas alternatives in west London were found to be least preferred. The interaction variable
8 between house price and rent with the household income gave a negative sign as expected (7, 8)
9 and revealed that different income groups have different levels of price sensitivities. Households
10 from lower income groups were found to be more price sensitive than higher income groups both
11 for ownership and renting. Preferences for ethnic similarity were found to have a positive and
12 statistically significant effect which also supports previous research findings(17). The model
13 results suggest that people prefer to live in an area where a higher number of households come
14 from the same ethnic group.

15 Results also showed that both owners and renters dislike higher levels of dwelling density
16 but households living in outer London are more sensitive to dwelling density than households
17 living in inner London. Though households prefer to live in areas of higher residential activities
18 and dislike areas of higher commercial activities, they are also likely to prefer areas with a more
19 balanced mix of land use patterns. Results indicated that households do not prefer an area with a
20 higher percentage of detached houses, both for owning and renting, but this may due to the fact
21 that these houses are not affordable to the respondents. Detached houses in inner London are
22 substantially more expensive and fewer in numbers than in outer London. Thus, the estimated
23 coefficient for detached houses in inner London showed a higher sensitivity than that in outer
24 London. On the other side, households have positive sensitivity to flats in inner London but
25 negative to flat in outer London. Crime rates and household size (absolute difference of zonal
26 average and individual household size) were found to affect the utility negatively. On the other
27 hand, households were found to be inclined to the area having high employment opportunity and
28 far from the central business district (CBD). Increase in public transport accessibility also
29 increase the utility of carless households but decrease utility for the car owning households.

30 The school quality (only considered for households with children) was found to have a
31 positive effect for owners (as expected). However, it has a non-intuitive positive sign for renters.
32 This may be due to the fact that in the UK schooling system, residential location at the year
33 before a child starts primary and high schools are critical and it is not uncommon for people to
34 rent a house close to a good school (which are much more expensive) only for the critical time
35 period and then move to less expensive areas. Given that the detailed age of the child was not
36 available in the data, it was not possible to investigate this hypothesis further. Coefficient of
37 commute distance was used as random across the individuals and found significant taste
38 heterogeneity. As expected, increased commute distance adds disutility to residential location
39 alternatives.

40 Estimated coefficients of five parameters in separate models were found significantly
41 different at 95% confidence interval: commute distance, distance from CBD, school quality, the
42 percentage of residential land-use (in inner London) and preference for ethnic similarity among
43 the white ethnic respondents. The t-stat difference of the coefficient of public transport
44 accessibility (car owners), household size and percentage of detached house (in outer London)
45 were found to be statistically significant at the 90% confidence interval ($t_{diff} > 1.65$).

46

1 **TABLE 2 Estimation of Long-term and Medium-term Residential Choices**

Parameter		Separate Models				t-stat differ- ence	Pooled model					
		Ownership		Renting			Generic		Ownership		Renting	
		Coeff.	t-stat	Coeff.	t-stat		Coeff.	t-stat	Coeff.	t-stat	Coeff.	t-stat
Constants	Central London	0.156	1.3	0.086	0.7	0.4	0.147	1.7	-	-	-	-
	South London	0.360	4.1	0.196	1.6	1.1	0.305	4.2	-	-	-	-
	North London	0.432	3.9	0.449	2.9	-0.1	0.449	5.0	-	-	-	-
	East London	0.562	5.7	0.299	2.2	1.6	0.472	6.0	-	-	-	-
	West London	Fixed	-	Fixed	-	-	Fixed	-	-	-	-	-
Housing cost of owners (House Price*0.00001)	None	-0.130	-3.1	-	-	-	-0.153	-3.7	-	-	-	-
	Income < 20,000	-0.382	-4.0	-	-	-	-0.410	-4.3	-	-	-	-
	20,000<Income<50,000	-0.421	-7.9	-	-	-	-0.452	-8.8	-	-	-	-
	Income>50,000	-0.084	-2.7	-	-	-	-0.107	-3.5	-	-	-	-
Housing cost of renters (Monthly Rent * 0.001)	None	-	-	-0.121	-5.1	-	-0.109	-4.8	-	-	-	-
	Income < 20,000	-	-	-0.130	-5.7	-	-0.118	-5.4	-	-	-	-
	20,000<Income<50,000	-	-	-0.095	-4.7	-	-0.084	-4.3	-	-	-	-
	Income>50,000	-	-	-0.024	-1.4	-	-0.015	-1	-	-	-	-
Ethnic Composition	% White people	0.017	8.4	0.008	2.7	2.7	-	-	0.018	8.9	0.007	2.6
	% Asian people	0.042	12.4	0.050	10.4	-1.4	0.044	16.2	-	-	-	-
	% Black people	0.053	7.3	0.042	7.0	1.1	0.047	10.1	-	-	-	-
Dwelling density in outer London (per sqkm)		-0.113	-12.1	-0.096	-7.8	-1.0	-0.107	-14.4	-	-	-	-
Dwelling density in inner London (per sqkm)		-0.017	-3.6	-0.008	-1.9	-1.5	-0.012	-3.8	-	-	-	-
Land use mix(1=balance,0=homogeneous)		1.379	4.3	1.900	4.3	-1.0	1.520	5.9	-	-	-	-
Residential land area in inner London		0.146	10.3	0.098	6.9	2.4	-	-	0.136	12.2	0.103	9.1
Residential land area in outer London		0.210	10.4	0.161	5.6	1.4	0.194	11.9	-	-	-	-
Fraction of commercial land area		-0.045	-4.6	-0.051	-5.2	0.4	-0.047	-6.8	-	-	-	-
% detached house in outer London		-0.035	-7.5	-0.017	-2.0	-1.9	-0.030	-7.4	-	-	-	-
% detached house in inner London		-0.140	-5.8	-0.083	-3.0	-1.5	-0.115	-6.4	-	-	-	-
% flat in outer London		-0.008	-3.2	-0.004	-0.9	-0.9	-0.008	-3.6	-	-	-	-
% flat in inner London		0.032	7.9	0.033	7.0	-0.2	0.032	10.4	-	-	-	-
School quality		0.004	2.8	-0.009	-4.0	4.9	-	-	0.004	2.9	-0.009	-4.2
Crime rate (per 1000 people)		-0.047	-1.0	-0.056	-1.2	0.1	-0.050	-1.5	-	-	-	-
Household Size		-0.391	-4.4	-0.147	-1.4	-1.8	-0.292	-4.2	-	-	-	-
Employment opportunity (per person)		0.100	2.3	0.142	3.3	-0.7	0.123	4.1	-	-	-	-
Distance from CBD in km		0.065	8.4	0.022	2.2	3.3	-	-	0.066	9.4	0.018	2
Public transport accessibility (No Car)		0.343	5.2	0.258	4.5	1.0	0.322	7.7	-	-	-	-
Public transport accessibility (Car owner)		-0.210	-4.6	-0.087	-1.5	-1.7	-0.164	-4.7	-	-	-	-
Commute distance in km	Mean	-0.202	-38.0	-0.251	-28.3	4.7	-	-	-0.187	-38.6	-0.222	-45.4
	Standard deviation	0.094	20.7	0.166	27.2	-9.5	-	-	0.053	9.9	0.067	9.2
Number of Observations		2180		1293			3473					
Initial LL		-13538.11		-8030.31			-21569.41					
Final LL		-10437.23		-6214.47			-16672.95					
Adjusted ρ2		0.229		0.226			0.227					
Likelihood ratio test (χ ² , DF, p)				-			42.5, 20, 0.001					

2
3 *Pooled model*

4 In order to investigate the second research question, a fully pooled model was developed first
5 where all coefficients were assumed to be common for the owners and renters. However, this
6 resulted a significant loss of fit compared to the separate models. A likelihood ratio test
7 ($\chi^2=219.2$, degree of freedom (DF)=26, P=0.001) strongly rejected the null hypothesis and
8 confirmed the existence of preference heterogeneity of owners and renters in their residential
9 location choice. This prompted us to develop the final pooled model. The parameters found to be

1 significantly different at 95% confidence interval in the separate models were allowed to have
2 different coefficients. A likelihood ratio test then supported the model form, where the loss of
3 final log-likelihood was insignificant compared to the separate model.

4 In the final model, renters were found to be more sensitive to commute distance and less
5 sensitive to distance of alternatives from CBD than owners. This is likely to be due to the less car
6 ownership of renters than owners. Differences in the sensitivities of owners and renters in the
7 fraction of residential land use in inner London support our prior hypothesis that renters are less
8 sensitive to location attributes compared to owners. Commercial activities in the inner London
9 area are relatively higher than in outer London, which makes the differences less prominent for
10 outer London. The magnitude and t stat of the interaction variable of the proportion of white
11 people with a white people dummy was significantly higher in the ownership model compared to
12 the findings of the renter model. These results suggest that white people are more significantly
13 inclined to live in a neighborhood from the same ethnic group, but this sensitivity is significantly
14 higher for owning compared to renting. This appears to be another difference prompted by the
15 differences in the time scales of tenure (medium vs. long term decision).

16 More importantly, the coefficient of school quality was found to be statistically
17 significant for owners and renters but gives opposite sign. The coefficient of school quality for
18 owners was positive as expected (24) but for renters, it gave a negative sign. As mentioned, this
19 may be due to the higher demand and increased rents of houses in the area of better schools and
20 likely to be driven by the exact age of the children in the household (which was not available in
21 the data).

22 **Change of Preference over Time**

24 In order to investigate the third research question (change of sensitivities to attributes over time),
25 separate models were estimated for households who had moved in a given time period. Data was
26 split into four groups: TP1 (households moved before 1990), TP2 (households moved between
27 1990 to 1996), TP3 (households moved between 1997-2000) and TP4 (households moved
28 between 2001-2002). It may be noted that given the continuous nature of change in preferences,
29 it was difficult to identify any intuitive breakpoints of the sample subdivision. The samples were
30 therefore subdivided to ensure representative samples in each data set. Slight variations of the
31 sample subdivisions were tested and the one with the best total goodness of fit was selected. ECL
32 models were estimated using the same specification of partial pooled model in the previous
33 section. Parameters which were statistically significant in at least one model were kept for
34 comparison. The model findings are presented in Table 3.

35 Models showed a trend (either increasing or decreasing) of changing sensitivity over the
36 time (from TP1 to TP4) for most of the parameters. The statistical differences of these changes
37 were tested using t-stat difference tests. Results of the t-stat difference tests indicated that the
38 sensitivity to 9 parameters (commute distance, distance from CBD, housing cost of low-income
39 people, school quality, public transport accessibility, crime rate, household size and percentage
40 of flat in outer London) was found to change significantly at 90% to 95% confidence interval
41 over the years. Sensitivities of two additional parameters (employment opportunity and land use
42 mix) changed at the 80% confidence interval while the rest of them were almost stable over time.
43 Significant changes of parameters sensitivities over the years are presented graphically in Figure
44 3 and elaborated below:

45
46
47

1 **TABLE 3 Estimation of Models for Households Moved in Different Time Periods (TP)**

Parameter		Year moved								t-diff (TP-1 and TP-4)
		TP-1 (Before1990)		TP-2 (1990-1996)		TP-3 (1997-2000)		TP-4 (2001-2002)		
		Coeff.	t-stat	Coeff.	t-stat	Coeff.	t-stat	Coeff.	t-stat	
Constants	Central London	0.333	1.7	0.114	0.6	0.160	1	-0.016	-0.1	1.4
	South London	0.007	0.1	0.214	1.3	0.345	2.5	0.487	3.6	-3.1
	North London	0.698	3.6	0.407	2	0.284	1.6	0.288	1.6	1.5
	East London	0.641	3.6	0.568	3.3	0.335	2.2	0.265	1.7	1.6
Housing cost of owners (House Price*0.00001)	None	-0.140	-1.9	-0.057	-0.8	-0.214	-2.1	-0.122	-1.2	-0.1
	Income < 20,000	-0.164	-1.3	-0.636	-2.3	-0.750	-3	-0.777	-1.8	1.4
	20,000<Income<50,000	-0.442	-4.5	-0.299	-3.3	-0.553	-5.6	-0.564	-3.8	0.7
	Income>50,000	-0.114	-1.6	-0.079	-1.4	-0.156	-2.8	-0.082	-1.1	-0.3
Housing cost of renters (Monthly Rent * 0.001)	None	-0.327	-3.5	-0.094	-1.4	-0.123	-2.4	-0.087	-3	-2.4
	Income < 20,000	-0.065	-1.8	-0.095	-1.9	-0.149	-2.9	-0.206	-4.5	2.4
	20,000<Income<50,000	-0.114	-2.1	-0.064	-1.2	-0.092	-2.3	-0.105	-3.4	-0.2
	Income>50,000	-0.058	-0.7	-0.052	-1.4	-0.018	-0.5	-0.020	-1	-0.5
Ethnic Composition	% White people, owners	0.016	4.2	0.022	5.1	0.020	5.3	0.015	2.8	0.2
	% White people, renters	0.022	2.6	0.010	1.5	0.000	0	0.014	3.1	0.9
	% Asian people	0.046	8.3	0.044	7.5	0.039	7	0.043	7.5	0.3
	% Black people	0.045	4.3	0.045	4.6	0.037	4.3	0.052	5	-0.4
Dwelling density in outer London (per sqkm)		-0.112	-6.9	-0.094	-6.1	-0.114	-7.6	-0.111	-7.4	-0.1
Dwelling density in inner London (per sqkm)		-0.017	-2.3	-0.005	-0.7	-0.006	-1.1	-0.018	-3.1	0.1
Land use mix(1=balance,0=homogeneous)		1.119	2.1	1.092	2	1.729	3.5	2.093	3.8	-1.3
Residential land area in inner London	Owners	0.142	6.1	0.096	3.9	0.158	7.8	0.136	5.3	0.2
	Renters	0.128	4.7	0.064	2.4	0.080	3.6	0.136	6.7	-0.2
Residential land area in outer London		0.217	6.2	0.173	5	0.191	5.7	0.201	6	0.3
Fraction of commercial land area		-0.041	-2.7	-0.048	-3.1	-0.037	-2.8	-0.064	-4.8	1.1
% detached house in outer London		-0.037	-4.4	-0.031	-3.6	-0.030	-3.8	-0.024	-2.6	-1.1
% detached house in inner London		-0.100	-2.7	-0.119	-2.9	-0.102	-3	-0.134	-3.6	0.6
% flat in outer London		-0.014	-3.2	-0.005	-1.1	-0.006	-1.5	-0.004	-0.1	-2.4
% flat in inner London		0.027	4.2	0.032	4.7	0.031	5.3	0.036	6	-1.0
School quality	Owners	0.0001	0.1	0.006	2.2	0.007	2.5	0.004	0.9	-0.9
	Renters	-0.014	-2.2	-0.015	-3.7	-0.007	-1.8	-0.001	-0.4	-1.7
Crime rate (per 1000 people)		-0.018	-0.3	-0.079	-1.1	-0.043	-0.7	-0.160	-2.6	1.7
Household Size		-0.477	-3.2	-0.234	-1.6	-0.274	-2.1	-0.141	-1	-1.7
Employment opportunity (per person)		0.111	1.7	0.027	0.4	0.095	1.6	0.232	4	-1.4
Distance from CBD in km	Owners	0.074	5.2	0.076	5.2	0.047	3.5	0.056	3.4	0.8
	Renters	-0.035	-1.3	-0.002	0	0.003	0.2	0.025	1.7	-2.0
Public transport accessibility (No Car)		0.122	1.2	0.268	2.7	0.429	5.1	0.386	5.2	-2.1
Public transport accessibility (Car owner)		-0.134	-1.8	-0.217	-2.8	-0.284	-4.3	-0.082	-1.1	-0.5
Commute distance of owners in km	Mean	-0.218	-21.1	-0.182	-18.8	-0.180	-19.8	-0.142	-13.5	-5.2
	Standard deviation	0.051	3.3	0.041	3.6	0.056	5.7	0.031	3.6	1.1
Commute distance of renters in km	Mean	-0.332	-11.8	-0.306	-13.8	-0.220	-14.3	-0.163	-16.2	5.7
	Standard deviation	0.111	5.7	0.083	4.0	0.060	4.3	0.034	1.82	2.1
Number of Observations		800		731		943		805		-
Initial LL		-4968		-4540		-5857		-5000		
Final LL		-3580		-3409		-4570		-4100		
Adjusted ρ^2		0.279		0.249		0.220		0.180		

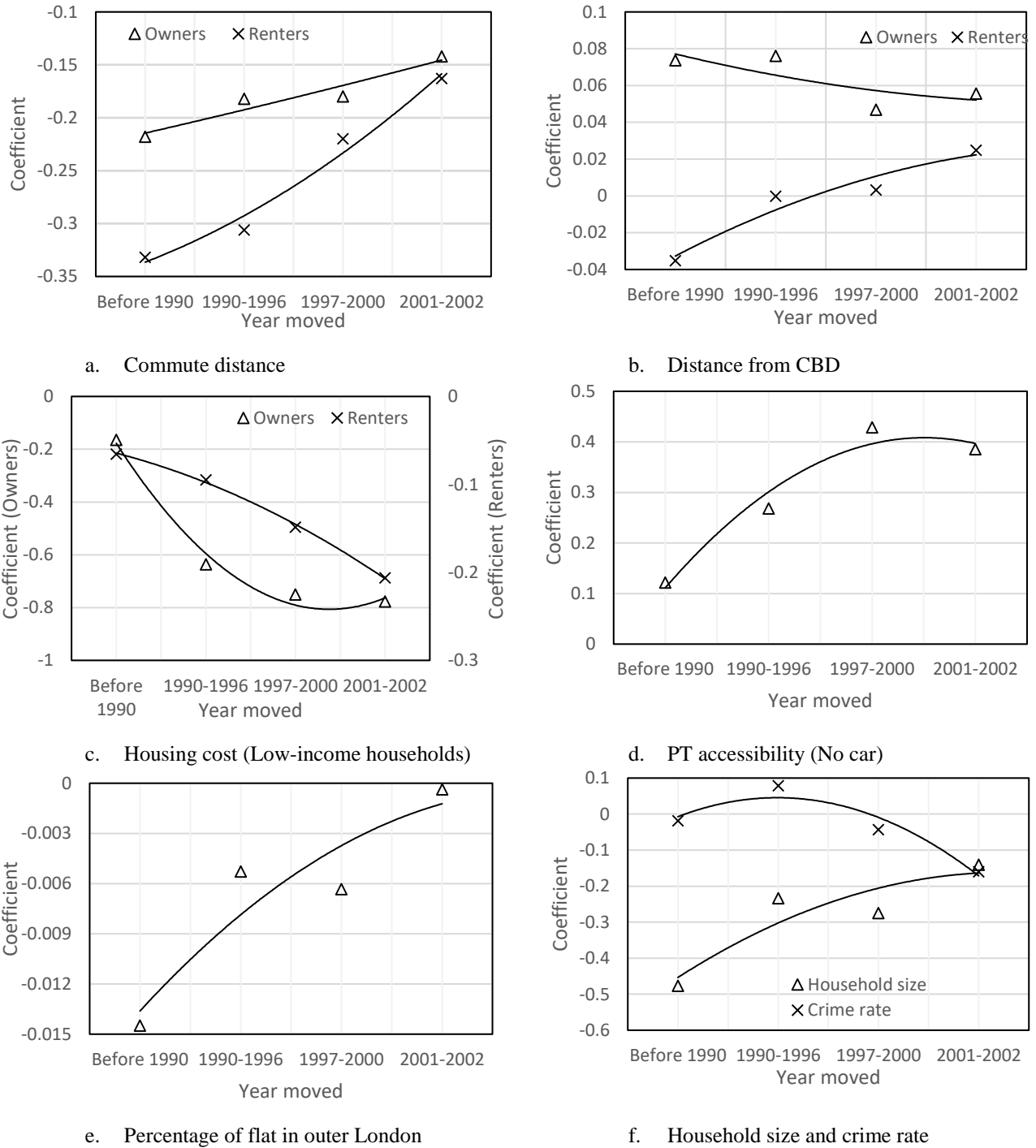


FIGURE 2 Sensitivity changes of parameters over the years

- 1
- 2 (a) Parameters which had the same sensitivities for owners and renters
- 3 • Sensitivity to commute distance was found to decrease over the years but the rate of
- 4 change of sensitivity of the renters was found to change more sharply than owners. The
- 5 sharp changes in housing cost in city center or commercial zones in greater London area,

1 better living facilities in suburb and strong competition in the job market, the household
2 are likely to have caused this.

- 3 • Before 1990, owners were more inclined to live far from the CBD (and prefer suburban
4 areas) whereas renters were more likely to live close to the CBD. However, the trend
5 indicates that there is decreased sensitivity to the distance from CBD in the owner group
6 (which is in line with other studies, such as(1). Interestingly renters showed the opposite
7 trend potentially due to the fact that rents have skyrocketed closer to the CBD in that
8 period.
- 9 • Sensitivity to housing cost of low-income households increased sharply for both owning
10 and renting. This is due to the imbalance of households income and housing cost.
11 Housing cost has increased at a higher rate over the time compared to the increase of
12 earning of low-income households. Interestingly, for the other income groups, the
13 difference in sensitivity over time was not significant.

14 (b) Parameters which had same the sensitivities for owners and renters

- 15 • The sensitivity of households without cars to public transport accessibility increased with
16 time. Carless households are normally more dependent on public transport and increased
17 commute distance over the years potentially led them to be more inclined to better public
18 transport accessibility.
- 19 • Household sensitivity to crime rate increased over time. Due to the increasing trend of
20 crime in the greater London area, households preferred the area with less crime rate.
- 21 • Household became less sensitive to household size and the proportion of flat in outer
22 London over the years.

23 24 CONCLUSION

25 In this research, we investigated three research questions using RP data combined with multiple
26 other data sources. We made innovative use of publicly available real world data and were able
27 to estimate residential location models without requiring sampling of alternatives. The key
28 findings are as follows:

29 1. Estimation results indicate that both owners and renters have similar preferences (same
30 signs of parameters) but the sensitivity to several attributes are significantly different. These
31 include commute distance, distance from CBD, school quality, the percentage of residential land-
32 use (in inner London) and preference for ethnic similarity among the white ethnic respondents,
33 public transport accessibility (car owners), household size and percentage of detached house (in
34 outer London). This confirms our hypothesis regarding significant differences between long-
35 term and medium-term residential location decisions.

36 2. It is possible to develop a pooled model for owners and renters – but this should
37 acknowledge the differences in sensitivities towards the attributes identified in 1.

38 3. There is a significant difference in sensitivity towards attributes over time (1971-2002,
39 in particular). Linking it with the full range of changes in broader changes in the economy,
40 technology, etc. is beyond the scope of the current research but an interesting direction of future
41 research.

42 A key difference between the current studies and the previous studies is the fact that we
43 have combined detailed data from a range of sources which has enabled us to capture a wider
44 range of attributes compared to previous state-of-the-art models (which had mostly dealt with a
45 smaller subset of variables in isolation due to data limitation). The developed models are
46 therefore expected to lead to better predictions. There are however several limitations of the

1 research which need to be addressed in future work. Firstly, the full choice set has been
2 considered for each respondent which is very large [498 alternatives in this case]. While efficient
3 software has allowed us to avoid sampling of alternatives and the necessary corrections [6], it
4 could be argued that the use of such a full set is behaviourally non-representative. Future
5 research will generate restricted choice sets for each respondent based on behavioral rules rather
6 than considering a full choice set and test the impact of this on results. Better treatment of the
7 choice set is likely to make the models computationally easier as well as behaviourally more
8 representative, although it will potentially divert explanatory power away from the choice model
9 itself. Secondly, residential location choice models are more likely to suffer from endogeneity
10 problems, primarily caused by the omission of attributes correlated with price (6). In further
11 research, we also have the aim to correct the models for endogeneity for consistent model
12 parameters estimation.

13 However, even in its current form, the models provide important behavioral insights on
14 how people trade-off differently when making location choices in different time scales and the
15 trend of change of these sensitivities which can have useful implications for planning and policy
16 purposes.

17

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25

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